# Daft Springer Music Contracts

# 1. Creating your first project

# Getting started with Daft Springer Music Contracts

Let's create your first project, which is your container for deals and agreements relating to a specific piece of work or activity.

Whether this is a label/management agreement, creating your first EP/album or putting together plans for your next live tour

When you first login or create your account you'll see the **Create new project** button on the dashboard, which will take you through to the first step to create your first project.

See the following slides to understand the details of what you need to enter to get your project going.

Daft Springer	
Sign in to your account	
Or create an account Email address	
Password	
Remember me	
	Forgot your password?
Sign in	

## Project name

Give your project a name so it's easy to find later from your account dashboard. You might like to come up with a naming structure i.e. ARTIST - PROJECT NAME so when you see all your projects on the dashboard it will be easier to pick out the one you're looking for.

### What shall we call this project?

A project is the container for all deals related to it e.g. Album 1, EP01, Summer live tour

# Type of project

Currently we have 3 project types, these are used to provide more relevant questions and information as you progress through the rest of setting up your deals so take a moment to think what is most suitable.

#### Choose your project type

Add additional known information about the project

#### Artist services

Create a label or management services contract

#### **Content creation**

Create a contract around the creation and exploitation of recorded music

### Performance & live

Create a contract specifically around live touring and the gig economy

### Artist services

If you want to setup an initial label or management services agreement you should start here.

### Content creation

If you're working on your next EP or album and either just the recording/mastering of it or right the way through to releasing and marketing then this is for you.

### Performing & live

Already recorded the killer EP or album and looking to get your masterpiece performed in public (COVID permitting) then select this option.

### Project scope

Once you have chosen your project type, you should now explain what the project is, which will form part of the contract moving forward. For example, if you're looking to add professionals to an album, then you might think of adding text like "..the recording and production of the <name> album".

### **Project scope**

This should explain what the goal of the project is and will form part of the contract

# Registering the revenue sharer(s)

Daft Springer agreements are all based around revenue sharing helping reduce upfront costs for music projects and attracting talent to work with you by incentivising them.

The fundamental to this is registering who is sharing the revenues.

On this Registration screen you can add the band details, identify if they're a limited company, and add band members - please be sure to add individual email addresses for each band member sharing revenues.

Artist/band name			
Search for a contact			
Is artist/band a limited compa	iny?		
Yes			
	house registration number		
Lead person			
First name	La:	st name	
Email			
Email			
Email Add Artist/band members			

## Entering revenue details

Once we have registered the band/artist we now need to understand what revenues they own, and from there the platform can ensure all deals are correct.

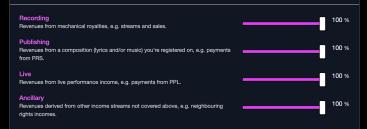
In this example, the band/artist "Web" has been set up and it would appear they have no existing contracts in place so can share 100% in revenues from 'recording' (the recording), 'publishing' (the song), 'live' (fees, PPL etc) and 'ancillary' which could include neighbouring rights etc.

If the band "Web" were already signed to a publisher and were in receipt of only 80% incomes across their songwriting catalogue then they could only share a maximum of 80% in this field.

#### Setup project ownership

#### What revenue does web own?

Enter percentages of revenue owned, you're not committing to share anything at this stage.



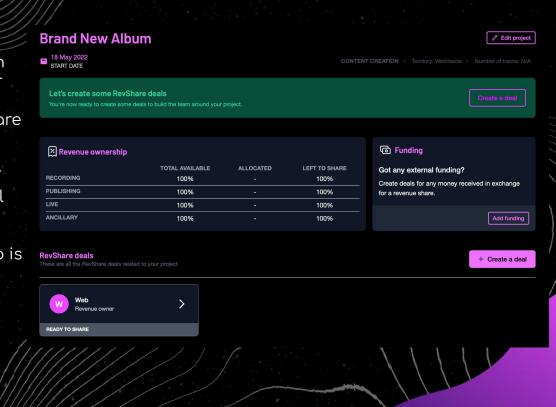
Cancel Save revenue sharing

## Your dashboard

Once the revenue sharing details have been entered you will land on your dashboard for the project, in this instance we can see the band "Web" are revenue owners and can share 100% across all revenue streams.

The project (could be a single / album / EP / tour etc) is called "Brand New Album" and all deals will relate to this body of work.

From here, now that the platform knows who is sharing revenue, you can now make a deal!



## Making the deal

Now you must identify who you want to share revenues with. It could be an 'individual' (producer, engineer, videographer etc), 'business' (studio, charity, live crew etc), or 'artist/band' (backing singers, additional players etc).

We have selected 'Individual" and now we are prompted to add name and email address.

#### Who is this RevShare deal for

Select individual or business and enter their details. Search for existing contacts by typing their name

2 Individual	<b>Fin</b> Business	Artist/band
First name		
Last name		
Email		
All users must be over 18.		C
By proceeding you agree that any pers need additional signatures from a parer	on you add to the project is over the age	e of 18 and therefore don't
Note: We are working to support peo		
		Cancel
	I	

# **Revshare** services

Now you can specify the services you would like to hire the participant in the revshare deal.

The 'Services to be provided' dropdown will show a number of options, from creative to marketing and management.

Once you have selected the correct role, you get the chance of adding bespoke details to the 'Scope of work' field, which will form part of the contract - and we advise you ensure this is detailed.

You can enter the fee agreed and a target completion date for the work.

### Setup RevShare deal What services will test person be providing? Services to be provided Select one ... art of the deal, please add any specific terms that needs to be included. For some services, we p aceholder text that you may want to edit or remove Appears in contracts Fee agreed Target completion date Must be a minimum of £1 When services should be completed by

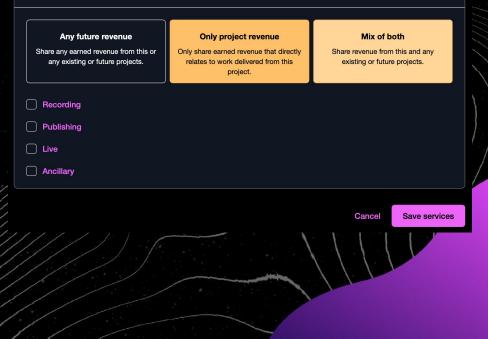
## **Revshare** options

Daft Springer Music Contracts offer you the opportunity to share across multiple revenue sources as well as revenue types.

- Any future revenue this would agree to share a % of ALL future revenue in any of the four revshare fields (Recording, Publishing, Live, Ancillary) the amount and time to be determined by you.
- 2. Only project revenue this would agree to share a % of revenues from this project only in any of the four revshare fields, the amount and time to be determined by you.
- 3. Mix of both this option agree to share revenues from this project PLUS any future revenue across the four revshare fields, the amount and time to be determined by you.

#### How do you want to share revenue with test person?

Select the sharing method below and enter revenue sources to be shared from each revenue owner



## Revshare options cont'd.

Following from the last slide, we can see that the artist "Web" have agreed to share across 'Any future revenue' and from the current 'Brand New Album' project.

Under 'Any future revenue' the artist have agreed to share 5% until a set date or until a maximum revenue has been reached.

The band are also sharing 5% of revenue from the 'Brand New Album' project for a set date, with no maximum payout set.

#### Any future revenue Only project revenue Mix of both Share any earned revenue from this or Only share earned revenue that directly Share revenue from this and any any existing or future projects relates to work delivered from this existing or future projects project. Any future revenue Enter details of revenue to share from which comes from any projects Recording Max payout ? Revenue owner % to share Share until Web 22 May 2025 £ 100000 Artist - Revenue Sharer Publishina Live Ancillary Brand New Album revenue sharing Enter details of revenue to share from only the Brand New Album project" Recordina Revenue owner % to share Left ? Share until Max payout ? OPTIONAL Web 95% 29 May 2025 0 Artist - Revenue Sharer Publishina Live

# Noiled it! 🎽

Once you've got all your revenue sharing added you're ready to review and send that deal, add more deals and/or check the project dashboard.

### Congratulations 🎉

Your RevShare deal has been created, what's next?

